



Licence (as modified)

Issued to

Sure (Guernsey) Limited

Under

THE TELECOMMUNICATIONS (BAILIWICK OF GUERNSEY) LAW, 2001

Part 1, Section 2

The Guernsey Competition and Regulatory Authority (GCRA), in exercise of the powers conferred on it by the Regulation of Utilities (Bailiwick of Guernsey) Law, 2001, grants to the Licensee a Licence to establish, operate and maintain a Licensed Mobile Telecommunications Network and provide Licensed Mobile Telecommunications Services (as these terms are defined in the Conditions of this Licence), within, to and from the Bailiwick and subject to the Conditions, all lawful directions of the GCRA and all applicable laws, rules, regulations and Ordinances of the States of Guernsey.

DATED: 27 March 2015

SIGNED ON BEHALF OF THE GUERNSEY COMPETITION AND REGULATORY AUTHORITY BY:

A handwritten signature in black ink, appearing to read "M Byrne", with a long horizontal flourish extending to the right.

Michael Byrne
GCRA Chief Executive

CONDITIONS

1. DEFINITIONS AND INTERPRETATION ¹²³⁴

- 1.1 A word or expression that is used in the Licence and the Conditions and is also used in the Telecommunications (Bailiwick of Guernsey) Law, 2001 or the Regulation of Utilities (Bailiwick of Guernsey) Law, has, except where the context otherwise requires, the same meaning in the Licence and the Conditions that it has in the relevant Law. In addition, the expressions set out below have the meanings given to them below:

"Access": means such facilities and services as may be necessary to obtain or facilitate the obtaining of access to telecommunications networks, telecommunications equipment, network termination points and associated facilities for the purposes of the provision of telecommunications services;

"Adopt" / "Adoption": means the doing of any of the following by a Licensee in relation to Allocated Numbers (whether or not such Numbers are Allocated to that Licensee):

- (a) Assigning or transferring that number to a particular Subscriber or Telecommunications Apparatus;
- (b) Using that Number for identifying a service or route used by that Licensee or any of its Subscribers;
- (c) Using that Number for identifying a communication as one to be transmitted by that Licensee;
- (d) Designating that Number for use in selecting a service or the required elements or characteristics of a service; or
- (e) Authorising the use of that Number by others for any of the following purposes:
 - i. Identifying the destination for, or recipient of, an Electronic Communication;
 - ii. Identifying the origin, or sender, of an Electronic Communication;
 - iii. Identifying the route of an Electronic Communication;
 - iv. Identifying the source from which an Electronic Communication, Licensed Telecommunications Service or Licensed Mobile Telecommunications Service may be obtained or accessed;
 - v. selecting the service that is to be obtained or accessed, or required elements or characteristics of that service;
 - vi. Identifying the Licensee by means of whose network or service an Electronic Communication is to be transmitted, or treated as transmitted;

"Allocate" / "Allocation": means, in relation to a Number, allocation of that Number by Ofcom under the Guernsey Numbering Scheme and the term "Allocated Number" shall be construed accordingly;

¹ Modified by GCRA Final Licence Modification Decision of 14 December 2023 in Matter T1657G, entitled "Licence Modification: Telecommunication Services"

² Modified by GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

³ Modified by GCRA Final Licence Modification Decision of 10 November 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation"

⁴ Modified by GCRA Final Licence Modification Decision of 17 July 2026 in Matter T1677G, entitled "Guernsey Numbering Scheme"

"Assigned": means (in relation to Numbers) where Numbers are transferred to end users, i.e. individuals and businesses;

"Associated Facilities": means those descriptions of classes of telecommunications equipment which are designated as associated facilities by the Authority from time to time and which include, but are not limited to, housing, masts and electricity supply;

"Authority": means the Guernsey Competition and Regulatory Authority;

"Bailiwick": means the Bailiwick of Guernsey;

"Conditions": means Conditions included in this Licence as may be amended, revoked or added to by the GCRA from time to time;

"Code": means the code included as Schedule I in the Telecommunications Law unless the context indicates otherwise;

"Directory Information Services": means services offering information concerning the name, Number, address, customer type and directory type in respect of customers who have been provided with telecommunications directories and/or services relating to directory information;

"Dominant position": in relation to a relevant market, shall be construed as it would be in the United Kingdom under the Competition Act 1998, but with the substitution, where appropriate, of references to the Bailiwick for references to the United Kingdom.⁵

"Electronic Communication": means a communication for transmission by means of a Licensed Telecommunication Network or Licensed Mobile Telecommunications Network;

"ETSI": means the European Telecommunications Standards Institute;

"GCRA": means the Guernsey Competition and Regulatory Authority;

"General Conditions": means Ofcom's General Conditions of Entitlement published on its website and as may be amended from time to time;

"Guernsey Licence": means a telecommunications licence granted to a telecommunications operator by the GCRA pursuant to section 2 of the Telecommunications Law;

"Guernsey Numbering Scheme": means the numbering scheme for the Bailiwick of Guernsey established and maintained by Ofcom;

"Interconnection": means the physical and logical linking of the telecommunications networks used by the same or a different organisation in order to allow the users of one organisation to communicate with the users of the same or another organisation or to access services provided by another organisation: and services may be provided by the parties involved or other parties who have access to the network;

⁵ The Telecommunications (Bailiwick of Guernsey) Law, 2001, s.31(1); The Regulation of Utilities (Bailiwick of Guernsey) Law, 2001, s.22(1).

"To Interconnect": means to establish and maintain an Interconnection "ITU": means the International Telecommunications Union;

"Licence": means this licence;

"Licence Commencement Date": means the date on which this Licence is signed by the GCRA Chief Executive;

"Licence Fee": means the fee prescribed by the GCRA under sections 3(3) and 6 of the Telecommunications Law and payable by the Licensee;

"Licensed Mobile Telecommunications Network": means a mobile network infrastructure constructed in accordance with the standards described below and used for the purpose of providing Licensed Mobile Telecommunications Services in accordance with this Licence; the applicable standards are:

- a) any relevant compulsory standards and/or specifications as are listed in the Official Journal of the European Union for the provision of services, technical interfaces and/or network functions pursuant to Article 39 of Directive (EU) 2018/1972.⁶ Where no compulsory standards or specifications have been so published, the Licensee shall take full account of any relevant voluntary standards and/or specifications so published, and any relevant standards and/or specifications adopted by the European Standards Organisations;
- b) in the absence of such standards and/or specifications referred to in paragraph a) above, international standards or recommendations adopted by the ITU, the European Conference of Postal and Telecommunications Administrations (CEPT), the International Organisation for Standardisation (ISO) and the International Electrotechnical Committee (IEC);
- c) in the absence of such standards and/or specifications referred to in paragraphs a) and b) above, any other standard specified by the GCRA in a direction, provided that the GCRA shall not make such a direction if an appropriate European or other international standard is expected to be promulgated within a reasonable time;
- d) in any case, a standard specified by the GCRA for the purpose of enabling an Interconnection and, generally, interoperability as long as this standard does not do more than to require compliance with a relevant standard in existence as referred to in paragraphs a) to c) above.

"Licensed Mobile Telecommunications Services": means services (other than satellite services) the provision of which consists, wholly or partly, in the establishment of radio communications to Users, which makes use wholly or partly of a Mobile Telecommunications Network and which has the characteristic of a pan-European, cellular, digital, land based, mobile telephony service compatible with the European standards; "Licensed Telecommunications Network": means a Telecommunications Network (other than a Licensed Mobile Telecommunications Network) which is provided in accordance with a Licence issued by the GCRA;

⁶ Directive (EU) 2018/1972 of the European Parliament and of the Council of 11 December 2018 establishing the European Electronic Communications Code, OJ L 321, 17/12/2018, P. 36-214.

"Licensed Telecommunications Services": means the provision of any telecommunications services to third parties;

"Licensee": means the holder of this Licence;

"Local Call": means a call that originates and terminates solely within the Bailiwick and does not include calls to or from termination equipment being used for the purpose of roaming on a Licensed Telecommunications Network.

"Mobile Network Code": means the code assigned to identify a mobile network operator in a specific country;

"Mobile Telecommunications Services": means services (other than satellite services) the provision of which consists, wholly or partly, in the establishment of radio communications to Users, which makes use wholly or partly of a Mobile Telecommunications Network and which has the characteristics of a pan-European, cellular, digital, land based, mobile telephony service compatible with the European standards. These services may be provided in the bands specified in Schedule 1A of this Licence in accordance with the Wireless Telegraphy Act and the ETSI technical specifications;

"MVNO" or "Mobile Virtual Network Operator": means an organisation offering mobile communications services and operating a physical network infrastructure including, as a minimum, a mobile switching centre, home location register and authentication centre, having its own unique Mobile Network Code with distinct Number series (where applicable) according to ITU standards, and issuing its own branded SIM Cards (or equivalent); But it operates without a mobile radio access network;

"Network Termination Point": means any physical point of connection forming part of a telecommunications network at which another telecommunications network or customer premises equipment may be attached;

"Numbers": means the formats of codes and subscriber numbers for routing telecommunications services to a Network Termination Point, User, telecommunications equipment or Customer Premises Equipment in the Bailiwick, which formats are allocated by the GCRA or by Ofcom;

"Number Portability": means a service enabling a Subscriber or a User to retain his Number when transferring his custom from the Licensee to an Other Licensed Operator within the Bailiwick or vice versa;

"Numbering Scheme": means the method adopted or to be adopted for allocating and re-allocating a Number;

"Ofcom": means the Office of Communications, the UK communications regulator that regulates the TV and radio sectors, fixed line and mobile telecommunications operators, and the airwaves over which wireless devices operate;

"Other Licensed Operator": means any person who, for the time being, has the benefit of a Class or Individual Licence granted under Part I of the Telecommunications Law;

"Public Emergency Call Service": means a telecommunications service that enables a User at any time and without incurring any charge or using any coin or token, to communicate with the police, the ambulance or fire services or the maritime search and rescue services and to

notify them of an emergency by using customer premises equipment lawfully connected to the Licensed Telecommunications Network at any place in the Bailiwick;

"Regulation Law": means the Regulation of Utilities (Bailiwick of Guernsey) Law, 2001, as amended;

"Short Message Service" or "SMS": means a text message delivered to a Subscriber's handset or, if SMS is superseded or withdrawn, an equivalent text communication sent directly to the Subscriber's handset;

"SIM card": means the card that securely stores a subscriber or a User identification module used to identify Users on mobile telephony devices such as mobile phones or computers;

"Sub-allocate": means where Numbers are transferred by a Licensee to another Licensee;

"Subscriber": means a legal or natural person who has a contract with the Licensee to receive Licensed Services (mobile and other than mobile). For the avoidance of doubt a subscriber does not include users of pre-paid services;

"Telecommunications Law": means the Telecommunications (Bailiwick of Guernsey) Law, 2001, as amended;

"UK Act": means the Communications Act 2003 (as amended).

"UK Plan": means the National Telephone Numbering Plan published by Ofcom pursuant to section 56 of the UK Act and setting out the telephone numbers available for allocation in the UK and any restrictions on how they may be adopted or used in the UK.

"Universal Service": means a Telecommunications Service, the scope of which is specified by States Directions;

"User": means a consumer of telecommunications services; and

"Wireless Telegraphy Licence" means a licence issued in accordance with the UK Wireless Telegraphy Act, 2006;

1.2 In the Licence and these Conditions, unless the context indicates a contrary intention:

- (a) references to Conditions, paragraphs and subparagraphs are to Conditions, paragraphs and subparagraphs of the Conditions, as varied from time to time in accordance with the Conditions;
- (b) a document will be incorporated into and form part of the Conditions if it is referred to in the Conditions and reference to such a document is to that document as varied from time to time;
- (c) headings used for conditions, paragraphs and subparagraphs are for ease of reference only and will not affect the interpretation of the Conditions;
- (d) references to any law, rule, regulation, Ordinance or other legal instrument includes any modification, re-enactment or legislative provisions substituted for the same;

- (e) use of the word "includes" or "including" should be construed as being without limitation; and the masculine gender shall include the feminine and neuter, and the singular shall include the plural, and vice versa, and words importing persons shall include firms or companies.

PART I: ESTABLISHMENT AND ENFORCEMENT

2. SCOPE OF THE LICENCE⁷

- 2.1 This Licence authorises the Licensee to provide Licensed Mobile Telecommunications Services and to establish, operate and maintain a Licensed Mobile Telecommunications Network.
- 2.2 The Licence is personal to the Licensee and the Licensee shall not:
- (a) sub-license, assign or grant any right, interest or entitlement in the Licence nor transfer the Licence to any other person; or
 - (b) sell or pledge any of its assets which are necessary to provide any Licensed Mobile Telecommunications Services or establish, operate and maintain any Licensed Mobile Telecommunications Networks which the Licensee is obliged to provide under this Licence, unless such assets are immediately replaced with equivalent assets, without the prior written consent of the GCRA. The GCRA shall not unreasonably withhold consent.
- 2.3 Condition 2.2 does not apply to:
- (a) a mortgage or other transaction entered into for the purpose of securing borrowings of the Licensee or an Associated Company, being borrowings for the purpose of the Licensed Telecommunications Network or the provision thereof or anything incidental thereto, or
 - (b) a transfer, assignment or other disposal of an interest in assets under an arrangement whereby the Licensee retains the use and benefit of such assets for the remainder of the useful life of such assets and for the duration of the Licence, or
 - (c) a transfer, assignment or other disposal of assets made in the ordinary course of business.
- 2.4 Subject to Condition 8 the Licensee shall notify the GCRA of the occurrence of any of the following:
- (a) any fact or event likely to materially affect the Licensee's ability to comply with any Condition including any change to the Licensed Mobile Telecommunications Network which may detrimentally affect the permanence, availability or quality of the Licensed Mobile Telecommunications Network or the Licensed Mobile Telecommunications Services;
 - (b) an insolvency-related event in respect of the Licensee or an Associated Company of the Licensee, or any preparatory steps being taken that might lead to an insolvency-related event, immediately upon the Licensee becoming aware of the event.
- 2.5 The Licensee shall notify the GCRA:

⁷ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

- (a) of any proposed Change of Control of the Licensee forthwith upon the Licensee, or its Chairman, Chief Executive Officer, Chief Operating Officer or any Director becoming aware of the proposed change; and
- (b) in any event, on the occurrence of any Change of Control of the Licensee, within thirty days of that event.

2.6 On receipt of a notification the GCRA may:

- (a) approve the proposed change or the change in writing;
- (b) disapprove the proposed change or the change in writing, giving reasons; or
- (c) approve the proposed change or the change subject to the Licensee accepting a modification of the Licence under section 8 of the Telecommunications Law and, or issue such directions to the Licensee as the GCRA considers necessary and, or in addition to any of the above measures, the GCRA may issue such directions to the Licensee or invoke any of the sanctions, penalties or remedies in the Law or the Licence as the GCRA considers necessary or appropriate.

In taking action under this section, the GCRA may have regard to whether or not the GCRA would have awarded the Licence to the Licensee had the Change of Control taken effect prior to the award.

2.7 In this Condition 2, "**Control**" shall mean any direct or indirect possession of any power or right that enables a person or group of persons to direct, or cause the general direction of, the management or policies of the Licensee by any means and in any event, a person or group of persons shall be deemed to Control the Licensee if:

- (a) They exercise or control the exercise of fifty-one per cent or more of the votes able to be cast at general meetings of the Licensee on all, or substantially all, matters; or
- (b) They are able to appoint or remove directors holding a majority of voting rights at board meetings on all, or substantially all matters or is able to appoint or remove a majority of the governing body of the Licensee; or
- (c) They exercise or control the exercise of fifty-one per cent or more of the partnership or other ownership interests of the Licensee,

and, in each case, reference to the Licensee shall include any person who Controls the Licensee in any of such ways, and "**Change of Control**" shall mean any change as a result of which any other person or group of persons acquires Control.

2.8 The Licensee shall supply to the GCRA, in relation to itself and any Associated Company which Controls the Licensee:

- (a) a copy of its annual return on the same date on which it is required to be filed in accordance with the Companies (Guernsey) Law, 2008;
- (b) a copy of its annual report and accounts on the same date on which it is circulated to the shareholders of the relevant body corporate; and

- (c) where the relevant body corporate is not incorporated in the Bailiwick, any returns, reports, accounts or other information under the laws of any applicable jurisdiction which are, in the opinion of the GCRA, analogous or equivalent to the above, at such times and in such forms as the GCRA directs from time to time.
- 2.9 The Licensee shall comply with any other requirement in law or practice to obtain any additional consents, permissions, authorisations or licences as may be necessary for the provision of the Licensed Mobile Telecommunications Services or the establishment, operation and maintenance of the Licensed Mobile Telecommunications Network and for the exercise of its rights or discharge of its obligations under this Licence. Such licences shall include, but not be limited to, a Wireless Telegraphy Licence to use appropriate radio frequency spectrum to operate the Licensee's Mobile Telecommunications Network
- 2.10 The Licensee shall ensure that:
 - (a) the administration and management of the business associated with the establishment, maintenance and operation of the Licensed Mobile Telecommunications Network and the provision of the Licensed Mobile Telecommunications Services shall be conducted from the Bailiwick; and
 - (b) its business is conducted in a manner which the GCRA is satisfied is on a normal commercial basis and at arm's length from the business of any of its shareholders or Associated Companies.

3. LICENCE FEE

- 3.1 The Licensee shall pay the Licence Fee in the manner directed by the GCRA.
- 3.2 Without prejudice to any other remedies of the GCRA under this Licence or the Laws, if the Licensee fails to pay any amount due to the GCRA under this Condition 3 by the due date, the unpaid amount will accrue interest daily from the due date to the date of payment at three percentage points above the published base rate of the Bank of England.

4. PROVISION OF INFORMATION

- 4.1 For the purpose of monitoring the Licensee's compliance with the Conditions and the Laws, the Licensee shall provide to the GCRA in the manner and at the times required by the GCRA, any documents, accounts, returns, estimates, reports or other information including but not limited to the documents, accounts, returns, estimates, reports and other information specified in this Licence.
- 4.2 The GCRA may require an examination, investigation or audit of any aspect of the Licensee's business relating to the Licensed Mobile Telecommunications Network or the Licensed Mobile Telecommunications Services or its compliance with the Conditions and the Laws, and the Licensee shall provide any assistance requested by the GCRA in relation to any such examination, investigation or audit. The GCRA may issue directions with regard to the manner in which such examination, investigation or audit is carried out.

- 4.3 In particular, the GCRA may authorise a person to carry out an examination, investigation or audit or may require the Licensee to arrange for an examination, investigation or audit of any aspect of the Licensed Mobile Telecommunications Network or the provision of the Licensed Mobile Telecommunications Services to ensure compliance with the Conditions. The Licensee shall allow the GCRA's authorised representative to attend at, enter and inspect any premises under the Licensee's or any of its Associated Companies' control, and to take copies of any documents and to acquire any information in the control of the Licensee or any of its Associated Companies, as may reasonably be required in order to carry out the examination, investigation or audit.
- 4.4 The Licensee shall bear all reasonable costs associated with any examination, investigation or audit conducted under this Condition 4.

5. COMPLIANCE

- 5.1 In addition to the Conditions, the Licensee shall comply with:
- (a) any obligation imposed on it by the Laws or by any law, regulation, rule or Ordinance; and
 - (b) any direction duly issued by the GCRA under the Laws or by any law, regulation, rule, Ordinance or this Licence.

6. MODIFICATION

- 6.1 The GCRA may from time to time modify, revoke or add to any condition in this Licence. Any modification, revocation or addition to the Conditions shall be made in accordance with Section 8 of the Telecommunications Law and any other requirements under any applicable law.

7. ENFORCEMENT AND REVOCATION⁸

- 7.1 The GCRA may revoke or suspend this Licence and/or impose financial penalties in accordance with the provisions of and procedures set out in Sections 27 and 28 of the Telecommunications Law. In accordance with the Telecommunications Law, the GCRA may also take any action to enforce any condition of this Licence or any direction issued relating to this Licence (including, in the latter case, licence suspension/revocation and/or imposition of financial penalties).

8. EXCEPTIONS AND LIMITATIONS ON THE LICENSEE'S OBLIGATIONS

- 8.1 If the Licensee is prevented from performing any of its obligations under this Licence because of a force majeure:

⁸ Modified by GCRA Final Licence Modification Decision of 18 March 2022, in matter T1601G, entitled "Licence Modification: Regulatory Fining Powers".

- (a) the Licensee shall notify the GCRA of its nature and the obligations it is prevented from performing as soon as reasonably practicable; and
- (b) those obligations may be suspended, and the Licensee will not be liable to perform those obligations, for so long as the force majeure continues, only if and to the extent that the inability to perform could not have been prevented by taking steps specifically required under this Licence or other reasonable precautions and the inability cannot reasonably be circumvented by the Licensee at its expense through the use of alternate sources, work-around plans or other means.

9. INTEGRITY OF THE NETWORK⁹

- 9.1 If a Licensee refuses to provide Licensed Telecommunications Services because providing those Licensed Mobile Telecommunications Services would or would be likely to cause damage or interference to Licensed Telecommunications Networks or Licensed Mobile Telecommunications Networks or Licensed Telecommunications Services or Licensed Mobile Telecommunications Services, and in the event of a dispute arising as to this refusal, the Licensee shall provide details with regard to its proposed action and the GCRA shall issue a determination on the matter under this Condition 9.1.

10. MATTERS OF INTEREST TO THE BAILIWICK

- 10.1 The Licensee shall, in connection with its establishment, operation and maintenance of the Licensed Mobile Telecommunications Network and provision of the Licensed Mobile Telecommunications Services take reasonable steps to prevent any of them from being used in, or in relation to, the commission of offences against the laws of the Bailiwick.
- 10.2 The Licensee shall establish and maintain the capability to intercept Messages transmitted over the Licensed Mobile Telecommunications Network and to provide information regarding the use of Licensed Mobile Telecommunications Services, in order to be able to meet the requirements of the Regulation of Investigatory Powers (Bailiwick of Guernsey) Law, 2003.

11. TERM

- 11.1 The Licence commences on the Licence Commencement Date and continues, subject to the Licensee's compliance with the Conditions and the Laws and subject to any revocation or suspension by the GCRA for an indeterminate period.

⁹ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

PART II: PUBLIC SERVICE CONDITIONS

12. PROVISION OF SERVICE TO THE PUBLIC

- 12.1 The Licensee shall provide the Licensed Mobile Telecommunications Services to the public generally, without discrimination and in accordance with the Conditions.
- 12.2 The Licensee shall comply with any directions issued by the GCRA requiring it to contribute to a fund which may be established to cover the net cost of the provision of the Universal Service Obligation.

13. PUBLIC EMERGENCY CALL SERVICES¹⁰

- 13.1 The Licensee shall provide a public emergency call service, being a telecommunications service that enables a User at any time and without incurring any charge or using any coin or token, to communicate with the police, the ambulance or fire services or the maritime search and rescue services and to notify them of an emergency by using any terminal equipment lawfully connected to the Licensed Mobile Telecommunications Network at any place in the Bailiwick.
- 13.2 The Licensee shall ensure that codes 112 and 999 and other codes which may be designated as emergency access codes shall be open to all terminal equipment equipped with a valid SIM Card or other equivalent identifier, where technically necessary, and are exclusively reserved for calls to emergency services.

14. DIRECTORY INFORMATION

- 14.1 The Licensee shall ensure that Users have access to Directory Information Services and operator assisted services offered by any Other Licensed Operator who is obliged to provide such services.
- 14.2 The Licensee shall, at its own expense:
 - (a) maintain a complete and accurate database of its Subscribers' Numbers and make the data available to Other Licensed Operators who become obliged to provide Directory Information Services and Operator Assisted Services (but only to facilitate the provision of such services);
 - (b) co-operate with all such Other Licensed Operators in the supply or compilation of comprehensive and accurate directory information; and
 - (c) not use any directory information provided to it by any Other Licensed Operator for any purpose other than for providing Directory Information Services and Operator Assisted Services unless specifically authorised to do so by the Other Licensed Operator concerned.

¹⁰ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

- 14.3 The Licensee shall comply with any relevant legislation covering the protection of data in force and as may be amended from time to time.

15. CONSUMER PROTECTION^{11, 12}

- 15.1 The Licensee shall, in the manner and at the times specified by the GCRA, publish the standard terms and conditions, including tariffs, under which it provides each category of Licensed Mobile Telecommunications Services to Subscribers and Users. In the absence of any other direction from the GCRA, the Licensee shall ensure that a current statement of all applicable terms and conditions is promptly made available for inspection at the request of any member of the public or promptly sent to them by post on request.
- 15.2 The GCRA may direct the Licensee to change the Licensee's standard terms and conditions from time to time. The GCRA may consider, in particular, whether terms and conditions are easy to understand, transparent and accessible.
- 15.3 The Licensee shall safeguard the privacy and confidentiality of all messages transmitted over the Licensed Mobile Telecommunications Network and the Licensed Mobile Telecommunications Services shall comply with all applicable laws from time to time regarding the protection of personal data and shall comply with any directions issued by the GCRA for the purposes of protecting the interests of its Subscribers or Users.
- 15.4 The Licensee shall provide each of its Subscribers with an acceptable level of itemised billing for international calls, at no additional charge. On request by a Subscriber, the Licensee shall also provide itemised billing for local calls at a reasonable charge. The itemised bill produced by the Licensee shall in all cases provide sufficient detail to facilitate verification of charges incurred by the Subscriber in using the Licensed Mobile Telecommunications Services. Calls which are free of charge to the User because they are calls to the emergency Numbers and the emergency access codes referred to in Condition 13.2, and similar codes, shall not be identified in the subscriber's itemised bill.
- 15.5 The Licensee shall publish an appropriate code of practice ("consumer code") for the resolution of Subscriber or User disputes and including but not limited to the non-payment of bills and disconnection. The GCRA may from time to time issue directions to the Licensee specifying any modifications or additions that he considers should be made to the consumer code.
- 15.6 The consumer code shall identify a transparent, simple, inexpensive procedure in order to address, inter alia, the following:
- (a) the appointment of a representative of the Licensee to be the first point of contact for Users and Subscribers;
 - (b) a means of recording complaints and disagreements against the Licensee;

¹¹ Condition amended on 12 July 2024 by way of a GCRA Final Licence Modification Decision of 12 July 2024 in Matter T1676G and entitled "Licence Modification: Consumer Protection".

¹² Amended by T1676G GCRA Final Decision of 12 July 2024 and effective from 12 July 2024.

- (c) the procedure and time frame in which the Licensee will respond to complaints and disagreements;
 - (d) the method and duration of retention of records of complaints and disagreements; and
 - (e) the level of any compensation that the Licensee may offer where complaints have been upheld or not satisfactorily resolved.
- 15.7 The consumer code may be amended by the Licensee from time to time, provided that the Licensee shall notify the GCRA and publish the proposed changes 28 days in advance of their coming into effect. The GCRA may issue directions to the Licensee as to the changes, including but not limited to directions not to make the changes, directions to amend the changes further or directions as to the timing of the changes.
- 15.8 The Licensee shall publish a statement setting out the minimum service levels for Users (including pre-paid users) and Subscribers in respect of each category of Licensed Mobile Telecommunications Services it offers, any exceptions to these, and the compensation or refunds it will offer to Subscribers or prospective Subscribers, or to Users, where service levels are not met. The Licensee shall also submit the statement to the GCRA.
- 15.9 The GCRA may consult on the statement provided in accordance with Condition 15.8 and issue directions to the Licensee specifying any modifications or additions that he considers should be made to the draft statement. The Licensee shall then re-publish the statement in the agreed form, in accordance with any directions as to publication made by the GCRA, and shall forthwith implement the same. The GCRA may from time to time issue further directions requiring modifications or additions to the statement and as to its re- publication and implementation.
- 15.10 The Licensee shall keep records, and shall make them available to the GCRA upon request, which show:
- (a) the extent to which the Licensee has succeeded in meeting the targets described in Condition 15.8;
 - (b) the compensation that has been paid in relation to complaints or disagreements where the Subscribers or Users complaints were upheld and why complaints were dismissed;
 - (c) the changes made to the Licensee's standard terms and conditions and the dates of these changes; and
 - (d) such other matters that the GCRA directs should be included in records.
- 15.11 The Licensee shall ensure the accuracy and reliability of any systems, equipment, data or procedures which the Licensee uses to measure or to track the provision of Licensed Mobile Telecommunications Services or for the calculation of related charges.
- 15.12 ¹³

¹³ Inserted by CICRA 14/R27 of July 2014 and effective 1 October 2014.

- (a) The Licensee shall give a Relevant Subscriber not less than two calendar months' notice in writing of any increase to the unit price of a telecommunication service supplied under a Fixed-Term Contract.
- (b) If the Licensee wishes to increase the unit price of a telecommunication service supplied under a Fixed-Term Contract, it shall allow a Relevant Subscriber to terminate its contract for that telecommunication service without penalty, provided that: (i) notice is given in writing by the Relevant Subscriber to the Licensee at any time during the notice period referred to in sub-condition a); and (ii) the Relevant Subscriber pays to the Licensee any outstanding subsidy in respect of telecommunications equipment supplied at no charge or at a discount by the Licensee under the contract.
- (c) As part of any notice referred to in sub-condition a), the Licensee shall inform the Relevant Subscriber of (i) its ability to terminate its contract for that telecommunication service without penalty; and (ii) the amount of the outstanding telecommunications equipment subsidy referred to in sub-condition b).
- (d) This condition shall not apply to an increase in the unit price of a telecommunication service supplied under a Fixed-Term Contract, provided that:
 - a. the increase is directly referable to the introduction of, or increase in, direct taxes or other government duties or levies, and the relevant contract clearly permits the Licensee to make that increase; or
 - b. the quantum of the increase in unit price and the timing of the increase are set out clearly in the relevant contract (whether as an actual amount, or by reference to a price index),
 and, in each case, the provision allowing the operator to make the increase is prominently displayed in the contract.
- (e) For the purposes of this Condition, a "Relevant Subscriber" shall be a residential or domestic subscriber, or a business with fewer than 10 employees located in the Channel Islands.
- (f) For the purposes of this Condition, a "Fixed-Term Contract" shall be defined as a contract involving the supply of telecommunication services by the Licensee with a term of more than 2 months.
- (g) For the avoidance of doubt, any reduction in call and/or text and/or data allowances provided to a Subscriber under a Fixed-Term Contract for a telecommunication service will constitute an increase in the unit price charged to the Subscriber and thus a circumstance to which sub-conditions a), b) and c) would apply. However, for mobile telephone contracts only, increases in charges for calls, texts and data not provided within an inclusive bundle shall be deemed not to be an increase in the unit price.
- (h) Where costs incurred by the Licensee in the provision of a telecommunication service increase significantly, and such increase was not reasonably foreseeable, then the Licensee may apply to the GCRA for, and the GCRA may grant, a waiver of the

requirements of this Condition in respect of Fixed-Term Contracts for that telecommunication service.

16. MONITORING PERFORMANCE

- 16.1 The Licensee shall cooperate with OLOS and the GCRA to develop a range of service quality and performance indicators that enable customers to make informed choices when selecting a mobile telecommunication service provider.

16A MINIMUM REQUIREMENTS FOR 4G SERVICES¹⁴

- 16A.1 The Licensee shall comply with the minimum requirements of the 4G competitive process as set out in Schedule 2 of this licence.

16B PERFORMANCE COMMITMENTS FOR 4G SERVICES¹⁵

- 16B.1 The Licensee shall comply with the performance commitments of the 4G competitive process as set out in the confidential Schedule 3 of this licence.

¹⁴ Inserted by CICRA 15/12 of 27 March 2015.

¹⁵ Inserted by CICRA 15/12 of 27 March 2015.

PART III: GENERAL CONDITIONS RELATING TO THE PROVISION OF MOBILE TELECOMMUNICATIONS

17. RADIO FREQUENCY SPECTRUM

- 17.1 The Licensee shall provide the Licensed Mobile Telecommunications Services in accordance with the requirements of the Wireless Telegraphy Act and Telecommunications Act.
- 17.2 The Licensee shall at all times facilitate the proper management of the radio frequency spectrum and shall ensure that the equipment and systems of the Licensee are adequate to prevent or, if necessary, eliminate interference with other authorised radio systems. The Licensee shall if so directed by the Director in writing where he believes that an emergency exists:
- (a) modify, in such manner as may be specified in the direction, the operating characteristics of any radio transmitting station used for the purposes of the Licensed Mobile Telecommunications Services; or
 - (b) cease operating any radio channel or radio transmitting station used for the purposes of the Licensed Mobile Telecommunications Services.
- 17.3 The Licensee shall ensure that non-ionising radiation emissions from its Licensed Mobile Telecommunications Network are within the limits specified by the guidelines published by the International Commission for Non-Ionising Radiation Protection (ICNIRP) and that it complies with any radiation emission standards adopted and published from time to time by ETSI, the European Committee for Electrotechnical Standardisation and any other standards specified by the GCRA.

18. ACCESS TO LAND

- 18.1 The Licensee shall be entitled to all powers and rights and subject to all such obligations as are set out in the Code. Nothing in this Licence shall absolve the Licensee from any requirement in law to obtain such additional consents, permissions, authorisations or licences as may be necessary for the provision of Licensed Mobile Telecommunications Network and Licensed Mobile Telecommunications Services and for the exercise of its rights or discharge of its obligations under this Licence.

19. ACCESS TO FACILITIES¹⁶

- 19.1 The Licensee will use best endeavours to allow Other Licensed Operators to access its Mobile Telecommunications Network infrastructure. The Licensee will prepare a standard Access-to-facilities agreement for use with Other Licensed Operators within three months of any request and a copy of the agreement will be filed with the GCRA.
- 19.2 Without prejudice to the foregoing, Access provided under Condition 19.1 shall include but not be limited to the sharing by the Licensee of Telecommunications Equipment and

¹⁶ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

Associated Facilities such as housing, masts, electricity supply etc with Other Licensed Operators within the Bailiwick.

- 19.3 If the Licensee and any Other Licensed Operator fail to reach agreement within sixty days in respect of a request by the Other Licensed Operator for Access, and the GCRA considers that such Access is essential as being the only economically feasible means by which Telecommunications Networks can be installed or connected to the premises of a User or Subscriber, or over, under, in or across any public right of way or as being the only feasible means of avoiding material damage to the environment, the GCRA may instruct the Licensee to allow, or to procure that the Licensee's Associated Company allows the Other Licensed Operator, Access on reasonable terms unless the GCRA determines that the Licensee or the Licensee's Associated Company concerned, alone or with any other person willing or required to do so, is unable to grant the necessary Access, or that it would otherwise be unreasonable for it to do so.
- 19.4 In the absence of agreement between the parties in accordance with Condition 19.3, the terms of Access including time limits for completion of any agreement shall be determined by the GCRA.

20. INTERCONNECTION¹⁷

- 20.1 The Licensee shall:
- (a) interconnect the Licensed Mobile Telecommunications Network with the Licensed Telecommunications Network of any Other Licensed Operator that is required to provide the Universal Service, provided the technical standards and specifications for Interconnection have been complied with; and
 - (b) have the right to negotiate Interconnection of its Licensed Mobile Telecommunications Network with the Licensed Telecommunications Network or the Mobile Telecommunications Network of any Other Licensed Operator whose licence authorises such Interconnection.
- 20.2 Any such Interconnection as required by Condition 20.1 above shall be made directly from the Licensed Mobile Telecommunications Network and shall occur within the island of Guernsey.

21. CESSATION OF THE PROVISION OF LICENSED MOBILE TELECOMMUNICATIONS SERVICES

- 21.1 If the Licensee proposes to cease to provide all or a material part of the Licensed Mobile Telecommunications Services, it shall give not less than three years notice in writing to the GCRA of the proposal and its plans in relation to the cessation of such services. Such cessation shall be effected only with the consent of the GCRA and in accordance with any directions given in relation thereto by the GCRA and the Licensee shall comply with any such directions.

¹⁷ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

- 21.2 If the GCRA receives a notice under Condition 21.1 or if the GCRA has made a decision pursuant to section 28 of the Telecommunications Law to suspend or revoke the Licence, the GCRA may after consultation with the Licensee direct it in writing to take such steps as are specified in the direction, being steps that he considers necessary or expedient to ensure the safety of the Licensed Mobile Telecommunications Services or the continuity and continuation of the provision of Licensed Mobile Telecommunications Services or any constituent parts thereof, and the Licensee shall comply with any such directions.

PART IV: CONDITIONS APPLICABLE TO DOMINANT OPERATORS

22. APPLICATION OF CONDITIONS¹⁸

- 22.1 Where the GCRA has decided, in accordance with Section 5 of the Telecommunications Law, that a Licensee has a Dominant position in a Relevant Market, it may determine that provisions of this Part IV apply.

23. INTERCONNECTION

- 23.1 The Licensee shall, at any technically feasible point:

- (a) have the right to Interconnect its Licensed Mobile Telecommunications Network with the Telecommunications Network or Mobile Telecommunications Network of any Other Licensed Operator, provided the technical standards and specifications for Interconnection have been complied with; and
- (b) on request, Interconnect its Licensed Mobile Telecommunications Network with the Telecommunications Network or the Mobile Telecommunications Network of any Other Licensed Operator whose licence authorises such Interconnection.

- 23.2 The Licensee shall make available to interested parties such technical standards and specifications as may be required to enable connection to the Licensed Mobile Telecommunications Network. The GCRA may issue a direction as to the information that must be provided.

- 23.3 The Licensee shall not be required to enter into an Interconnection agreement or provide Interconnection services if that agreement or the provision of those services would:

- (a) be technically infeasible or if it could reasonably be expected materially to impair the quality of any Licensed Mobile Telecommunications Service; or
- (b) threaten the integrity, security, or interoperability of the Licensed Mobile Telecommunications Network in a material way,

provided that the Licensee informs the Other Licensed Operator, in writing, with a copy to the GCRA forthwith justifying its decision to refuse Interconnection or its intention to terminate Interconnection services under an Interconnection agreement. The GCRA may determine whether the action by the Licensee is reasonable and issue directions accordingly.

- 23.4 The Licensee shall provide copies of any Interconnection agreement to the GCRA and such agreements shall be made available to interested parties upon request being made in writing to the GCRA. The GCRA may determine following consultation with the Licensee those aspects which deal with the commercial strategy of the parties and those aspects shall not be made available.

¹⁸ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

- 23.5 The GCRA may direct that changes be made to any Interconnection agreement to ensure that it is in compliance with the Telecommunication Law.

24. SEPARATE ACCOUNTS

- 24.1 Within six months of the Licence Commencement Date, the Licensee shall prepare and maintain accounting records in a form that enables the activities specified in any direction given by the GCRA to be separately identifiable, and which the GCRA considers to be sufficient to show and explain the transactions of each of those activities. The GCRA may direct the Licensee as to the basis and timing of such reports as the GCRA may require.

25. CROSS SUBSIDISATION

- 25.1 The Licensee shall not unfairly cross subsidise or unfairly subsidise the establishment, operation or maintenance of any Mobile Telecommunications Network or Mobile Telecommunications Services.
- 25.2 To enable the GCRA to evaluate where any unfair cross-subsidisation or unfair subsidisation is taking place, the Licensee shall record at full cost in its accounting records any material transfer of assets, funds, rights or liabilities between a part and any other part of its business, and between it and any Associated Company, and shall comply with any directions issued by the GCRA for this purpose.

26. UNDUE PREFERENCE AND UNFAIR DISCRIMINATION

- 26.1 The Licensee shall not show undue preference to, or exercise unfair discrimination against, any User or Other Licensed Operator regarding the provision of any Licensed Mobile Telecommunications Services or Access to facilities, as provided in Condition 19. The Licensee will be deemed to be in breach of this Condition if it favours any business carried on by the Licensee or an Associated Company or Other Licensed Operator so as to place Other Licensed Operators competing with that business at an unfair disadvantage in relation to any licensed activity.

27. PRICE REGULATED SERVICES¹⁹

- 27.1 Where the Licensee intends to introduce a new Price for any Licensed Telecommunications Services it provides or intends to introduce, it shall publish that Price on the day of its coming into effect. The Licensee shall provide full details of the new Price to the GCRA.
- 27.2 In this Condition 27 the term "**Price**" includes discounts to a published price and/or special offers and/or the provision of additional goods or services by the Licensee to a Subscriber.

¹⁹ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

- 27.3 All prices shall be transparent, non-discriminatory and objectively justifiable.
- 27.4 The GCRA may by direction determine the maximum level of charges the Licensee may apply for Licenced Telecommunication Services within a Relevant Market in which the Licensee has been found to be dominant. A determination may;
- (a) provide for the overall limit to apply to such Licensed Telecommunication Services or categories of Licensed Telecommunication Services or any combination of Licensed Telecommunications Services; or
 - (b) restrict increases in any such charges or to require reductions in them whether by reference to any formula or otherwise; or
 - (c) provide for different limits to apply in relation to different periods of time falling within the periods to which any determination applies.
- 27.5 If the GCRA, after consulting the Licensee and such other persons as it may determine, is satisfied that any price is in breach of the Regulation Law, the Telecommunications Law or this Licence, the GCRA may, by issuing a direction, require the Licensee to bring that price into conformity with the Laws and/or the requirements of this Licence.

PART V: FAIR COMPETITION

28. FAIR COMPETITION

28.1 The Licensee shall:

- (a) not engage in any practice or enter into any arrangement that has the object or the likely effect of preventing, restricting or distorting competition in the establishment, operation and maintenance of Mobile Telecommunications Networks or the provision of Mobile Telecommunications Services in the licensed area; and
- (b) comply with any direction issued by the GCRA for the purpose of preventing any practice or arrangement that has the object or effect of preventing, restricting or distorting competition in the establishment, operation and maintenance of Mobile Telecommunications Networks or the provision of Mobile Telecommunications Services.

29. MISUSE OF DATA

29.1 The Licensee shall not make use of network or traffic data, traffic profiles or any other data of any nature which become available to it directly or indirectly as a result of entering into Interconnection arrangements or otherwise as a result of carrying Messages, in any way which, in the reasonable opinion of the GCRA, would unduly prefer the interests of any business carried on by the Licensee or an Associated Company of the Licensee, or place Other Licensed Operators at an unfair disadvantage.

PART VI: ADDITIONAL CONDITIONS

30. MOBILE VIRTUAL NETWORK OPERATORS²⁰

- 30.1 Without prejudice to the power of the GCRA to direct the publication of a Reference Offer at any time, in the event that the Licensee is the only licensed mobile telecommunications operator in the Bailiwick it shall publish a Reference Offer for MVNO Access ("**MVNO Reference Offer**").
- 30.2 The MVNO Reference Offer referred to above shall be made to Other Licensed Operators and shall be offered according to a retail minus pricing scheme to be agreed between the Licensee and the Operator according to the retail minus pricing principles set out at Schedule I or such other basis as may be determined by the GCRA, and according to terms to be agreed between the parties.
- 30.3 The MVNO Reference Offer shall include (but not be limited to) the following conditions:-
- (a) traffic forecasting obligations;
 - (b) fee level;
 - (c) fee structure;
 - (d) services offered; and
 - (e) penalty payments.
- 30.4 The Licensee shall not be required to enter into an agreement with an Other Licensed Operator to allow MVNO Access ("**MVNO Access Agreement**") or to provide MVNO Services if that agreement or the provision of those services would:
- (a) be technically infeasible or if it could reasonably be expected materially to impair the quality of any Licensed Mobile Telecommunications Service; or
 - (b) threaten the integrity, security, or interoperability of the Licensed Mobile Telecommunications Network in a material way,
- provided that the Licensee informs the Other Licensed Operator, in writing, with a copy to the GCRA forthwith justifying its decision to refuse an Access agreement or its intention to terminate the provision of MVNO services under an Access agreement. The GCRA may determine whether the action by the Licensee is reasonable and issue directions accordingly.

31. CONDITIONS RELATING TO THE LICENSEE'S ACQUISITION OF GUERNSEY AIRTEL LIMITED

- 31.1 The Licensee shall comply with the requirements set out in Schedule 4 of this licence that were a condition of the exemption granted by the States' approval of the Competition (Time Limited

²⁰ Condition amended on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

Exemption) (Guernsey) Ordinance, 2024. The requirements are effective from the completion by the Licensee of the acquisition of Guernsey Airtel Limited (the **Completion Date**).²¹

²¹ Inserted on 1 October 2024.

PART VII: NUMBERING

32. GUERNSEY NUMBERING SCHEME²²

- 32.1 This Licence incorporates and is subject to the Guernsey Numbering Scheme, which forms Schedule 5 of this Licence. The Licensee shall comply with the terms of the Guernsey Numbering Scheme.
- 32.2 If the Licensee wishes to obtain an Allocation or reservation of Numbers in the UK Plan, it must:
- (a) use Ofcom's online number management system or, if that system is unavailable, the application form made available on the Ofcom website from time to time;
 - (b) provide such information as is required by such system or application form; and
 - (c) provide to Ofcom, on request, any other information considered by Ofcom to be relevant to the application, and the supply of which does not place an undue burden on the Licensee.
- 32.3 The Licensee shall not Adopt Numbers from the UK Plan unless:
- (a) those Numbers have been Allocated to the Licensee; or
 - (b) the Licensee has been authorised (either directly or indirectly) to Adopt those Numbers by the person to whom those Numbers have been Allocated.
- 32.4 Where a Number has been Adopted under 32.3(b), the Licensee shall comply with the conditions of this Licence and any directions issued to the Licensee by the GCRA under this Licence or the Telecommunications Law.
- 32.5 The Licensee shall comply with all applicable restrictions and requirements as are set out in the UK Plan unless any restrictions or requirements are stated in the Guernsey Numbering Scheme as not applying in the Bailiwick.
- 32.6 The Licensee shall provide access to services of social value via 6-digit non-geographic Numbers, as defined in paragraph B3.5 of the UK Plan, free of charge to the caller.
- 32.7 The Licensee shall ensure that any Subscriber can access a hotline for missing children by using the Number "116000".
- 32.8 In accordance with Condition 15.4, the Licensee shall ensure that any calls to 116XXX Numbers are not identified in the Subscriber's itemised billing or any other records that the Licensee makes available to the Subscriber.
- 32.9 The Licensee must:
- (a) ensure that any Numbers that have been allocated to it are, and continue to be, used effectively and efficiently. This includes, but is not limited to, ensuring that Numbers allocated to it are not misused, including to facilitate scams or other criminal activity.
 - (b) take all reasonably practicable steps to ensure that any Numbers that the Licensee

²² Modified by GCRA Final Guernsey Numbering Scheme Decision of 17 July 2026, in matter T1677G, entitled "Guernsey Numbering Scheme Licence Modification".

has Sub-allocated or Assigned to a customer are being used effectively and efficiently. This includes, but is not limited to, ensuring that Numbers so Sub-allocated or Assigned are not misused, including to facilitate scams or other criminal activity.

32.10 In the event that:

- (a) the Licensee fails to comply with a direction given by the GCRA under the Telecommunications Law in respect of the Licensee's use of Numbers from the UK Plan; and/or
- (b) the Licensee ceases to be a Licensee under Section 2 of the Telecommunications (Bailiwick of Guernsey) Law, 2001, as amended.

the GCRA may recommend to Ofcom that Ofcom withdraw some or all of the Numbers allocated to the Licensee.

32.11 Where the GCRA considers it is appropriate for Ofcom to withdraw all or some of the Numbers allocated to the Licensee, the GCRA will:

- (a) inform the Licensee that the GCRA intends to recommend to Ofcom that those Numbers are withdrawn (**Proposed Recommendation**); and
- (b) before it makes any Proposed Recommendation give the Licensee a reasonable opportunity to make written representations and/or objections in relation to that Proposed Recommendation; and
- (c) consider any such written representations and/or objections before deciding whether or not to proceed with the recommendation.

32.12 The Licensee shall not charge the Subscriber for the Adoption of Numbers, except where authorised by the GCRA.

32.13 The Licensee shall comply with any directions issued by the GCRA in respect of Number Portability.

SCHEDULE 1 - DESCRIPTION OF RETAIL-MINUS

Retail-minus fee shall be derived by subtracting from the retail price the costs saved by serving another network operator instead of retail customers and adding any extra costs incurred in providing services to another network operator.

Retail Price

The retail price for voice shall be expressed as a single rate based on average retail prices given in pence per minute. More particularly it shall be the average effective revenue from connections, retail and calls and total minutes for those services available to the prospective MVNO. This may be calculated separately for different services and for different periods.

For certain data services to be specified in the Reference Offer the services may be charged according to capacity used, the specific event or a flat rate for a period.

Costs Saved

Costs saved shall be the costs incurred in undertaking certain activities which must be carried out in order to serve a retail customer but which are not required for the provision of a service to an MVNO. They include but are not limited to:

- the costs to the Licensee of subsidising the price of handsets paid by customers;
- the costs to the Licensee of acquisition bonuses paid to marketing agents;
- the costs of equipment maintenance or replacement;
- the costs of retail marketing and sales;
- the costs of financing and retail billing including bad debt;
- retail computing costs; and
- customer service costs (back and front office).

Costs Incurred

Costs incurred means the additional costs incurred when providing services to MVNOs and shall include but not be limited to:

- additional wholesale billing costs incurred as a result of providing wholesale services;
- computing costs (including system upgrades) of servicing other network operators;
- any additional administrative or operational costs associated with the provision of services to other licensed operators; and
- additional investment costs incurred to provide service to other licensed operators.

Net Avoidable Costs

The net avoidable costs (i.e. costs saved less those additional costs incurred) will be calculated as

a percentage of the relevant average effective revenue.

The calculation of net avoidable costs may be revised annually by the Licensee.

SCHEDULE 1A - SPECTRUM BANDS^{23, 24}

The licensee may use spectrum within the frequency range set out in the **table** below (**Spectrum**) for the provision of Licensed Telecommunications Services within the Bailiwick of Guernsey, provided that the Licensee holds a licence issued by Ofcom for the use of that Spectrum:

FREQUENCIES	
Band	Spectrum Range
700MHz	778–788MHz and 723–733MHz
800MHz	832 – 842 MHz and 791 – 801 MHz
900MHz	890 – 905 MHz and 935 – 950 MHz
1800MHz	1750 – 1770 MHz and 1845 – 1865 MHz
2100MHz	1920 –1940 MHz and 2110 –2130 MHz
2600MHz	2500 – 2520 MHz and 2620 – 2640 MHz
3600MHz	3.61 – 3.71GHz

²³ Schedule 1A inserted on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

²⁴ Schedules 2 and 3 deleted on 25 April 2025 by way of a GCRA Final Licence Modification Decision of 25 April 2025 in Matter T1687G, entitled "Telecommunications Licence Modernisation".

SCHEDULE 2 - MINIMUM REQUIREMENTS FOR 4G SERVICES²⁵

Requirement 1 The Licensee shall by no later than 31 December 2016 provide, and thereafter maintain, an electronic communications network that is capable of providing, with 90% confidence, a mobile telecommunications service with a sustained downlink speed of not less than 2 Mbps and a sustained uplink speed of not less than 768 kbps when that network is lightly loaded, to users ²⁶

- i) in an area within which at least 95% of the population of each of Guernsey, Jersey, Alderney, Herm and Sark live, and
- ii) at indoor locations that meet the conditions specified in paragraph (iv) below and which are within any residential and business premises within the area specified in paragraph i above.

For the purposes of paragraph ii of this minimum requirement:

- iii) the service must be provided using radio equipment which is not situated inside the relevant residential premises;
- iv) the condition referred to is that the radio signal propagation loss from the outside of the building to the location inside the building does not exceed:
 - a. 13.2dB for radio signals in the frequency ranges 791MHz - 821MHz and 832MHz - 862MHz;
 - b. 13.7dB for radio signals in the frequency ranges 880MHz - 915MHz and 925MHz - 960MHz;
 - c. 16.5dB for radio signals in the frequency ranges 1710MHz – 1785MHz and 1805MHz - 1880MHz;
 - d. 17.9dB for radio signals in the frequency range 2500MHz - 2690MHz;
 - e. Any other propagation loss notified to the Licensee by Ofcom in respect of radio signals in any other frequency band.

For the purpose of this minimum requirement, a network is considered 'lightly loaded' if it has a single user demanding service within the serving cell, and the surrounding cells of the network are loaded to a light level (by which is meant the common channels only are transmitting at 22% of the maximum cell power).

Requirement 2 The Licensee will collaborate with the GCRA and implement a programme of customer information to inform users of Digital Terrestrial Television (DTT) services about possible interference problems due to the building of 4G networks and enable affected users to mitigate interference problems by providing connectors and filters

²⁵ Inserted by CICRA 15/12 of 27 March 2015.

²⁶ The Compliance Verification Methodology that CICRA will use is consistent with that described in: Ofcom. 4G Coverage Obligation Notice of Compliance Verification Methodology: LTE. 12 November 2012 (this is part of the licence conditions).

to these users and, if deemed necessary, install these measures at their premises at the earliest reasonable time.

- Requirement 3** The Licensee must minimise the environmental impact of their activities connected with the 800 MHz, 1,800 MHz and 2.6 GHz spectrum bands and, in particular, agree to share facilities with other operators (unless there are demonstrable technical reasons why sharing is not practicable), and to implement the Recommendation of the Council of the European Union regarding exposure to electro-magnetic fields (1999/519/EC).
- Requirement 4** The Licensee must commit to negotiating in good faith with any potential mobile virtual network operator for access to its mobile networks and agree that any dispute arising from such negotiations may be referred to the GCRA for final determination.
- Requirement 5** The Licensee agrees to give their LTE service customers, when they roam outside the Channel Islands, the benefit of retail prices at least as favourable as the retail price constraints which apply to operators in the European Union by virtue of Regulation (EU) 531/2012, and the benefit of customer information equivalent to, or better than, that required of operators in the EU by virtue of the same Regulation. Reference to Regulation (EU) 531/2012 is reference to it as it stands now and, at the GCRA's direction, as it is amended or replaced by subsequent legislation.

SCHEDULE 3 - PERFORMANCE COMMITMENTS FOR 4G SERVICES²⁷

[Confidential]

²⁷ Inserted by CICRA 15/12 of 27 March 2015.

SCHEDULE 4 - REQUIREMENTS RELATING TO THE LICENSEE'S ACQUISITION OF GUERNSEY AIRTEL LIMITED

REQUIREMENT 1: The Licensee will co-operate with the GCRA and Ofcom to relinquish the following spectrum of the allocation that the Licensee will have after the Completion Date:

- (a) 800MHz band: 2x5MHz of the allocation,
- (b) 900MHz band: 2x5MHz of the allocation,
- (c) 1800MHz band: none
- (d) 2100MHz band: 2x9.6MHz of the allocation,
- (e) 2600MHz band: 2x20MHz of the allocation,

as soon as practicable and in any event no later than 36 months after the Completion Date.

REQUIREMENT 2: Sure will launch a credible MVNO partner to offer commercial mobile services as a third retail operator in the Guernsey market within 12 months of the Completion Date of the transaction.

An MVNO Agreement has been signed with the Channel Islands Co-op and its implementation is conditional on regulatory and licence approval (Jersey - both received August 2024) and exemption (Guernsey) both being received. The Co-Op will require a licence from the GCRA before it can offer services.

REQUIREMENT 3: The Licensee will not withdraw any Sure and Airtel tariffs that are active as at the Completion Date for existing customers for up to 36 months from the Completion Date. These tariffs will remain at no more than current prices (subject to the existing contractual right to increase in line with the Guernsey Retail Price Index (RPI)). The Licensee will inform existing Sure and Airtel customers who were on those tariffs at the Completion Date of their right to remain on these tariffs upon expiry of their contracts for up to 36 months from the Completion Date. This does not prevent the Licensee from offering enhanced terms on these tariffs

REQUIREMENT 4: The Licensee will ensure that the Airtel's Basic Plan tariff that was in place at the Completion Date remains available to existing Airtel and new customers for up to 36 months from the Completion Date (subject to the existing contractual right to increase prices in line with RPI). This does not prevent the Licensee from offering enhanced terms. The Licensee will ensure that this tariff remains marketed online and in-store with the same prominence as all available plans.

REQUIREMENT 5: The Licensee will keep its 4G Unlimited tariff available to existing Sure and new customers for at least 36 months from the Completion Date (subject to the right to increase the price in line with RPI). The Licensee will ensure this tariff remains marketed online and in-store with the same prominence as all available plans.

REQUIREMENT 6: The Licensee will, within 12 months from the Completion Date, notify all eligible existing Airtel customers who also take a fixed line broadband service from Sure of their eligibility to access Sure's "Big Bundle" discounts.

- REQUIREMENT 7:** The Licensee will within 18 months of the Completion Date have a new mobile network operational, offering voice and high speed data services that meets the commitments made by the Licensee in the current Schedule 2 and 3 of its mobile licence as a requirement for 4G spectrum awards. The Licensee will have removed all High Risk Vendors from the Core and RAN within a further 2 months (i.e. 20 months from the Completion Date).
- REQUIREMENT 8:** Subject to being successful in the GCRA 5G licensing process, the Licensee will launch a new 5G service on its new network in full compliance with all network rollout conditions existing at the time of launch, rolled out to 50% of mobile sites within 30 months of the Completion Date.

SCHEDULE 5 – GUERNSEY NUMBERING SCHEME

A. BACKGROUND

1. Section 11(1A) of the Telecommunications (Bailiwick of Guernsey) Law, 2001, as amended (the Law) explains that:

“For the avoidance of doubt, and in accordance with section 1(2) of the Communications Act 2003 as extended to the Bailiwick, under subsection (1) [of the Law] the [Guernsey Competition and Regulatory Authority (GCRA)] may enter into an arrangement with Ofcom under which Ofcom shall have the function of establishing a Guernsey Numbering Scheme in the Bailiwick, including (for the avoidance of doubt) the power to do anything incidental or conducive to the carrying out of that function, and such a scheme shall be susceptible to modification by Ofcom after consultation with the [GCRA].”

2. This document constitutes the numbering scheme for the Bailiwick of Guernsey (the **Guernsey Numbering Scheme**), as defined in section 31 of the Law. It has been established pursuant to section 11(1A) of the Law and the arrangements set out in the Memorandum of Understanding between Ofcom and the Guernsey Competition and Regulatory Authority (**GCRA**) dated [...], as amended.
3. In accordance with section 11 of the Law, so far as is practicable and in accordance with international best practice, this Guernsey Numbering Scheme:
 - (a) takes into account the needs of licensees and users in the Bailiwick; and
 - (b) promotes the efficient use of numbers in the Bailiwick.
4. This Guernsey Numbering Scheme, including the steps Ofcom will carry out in accordance with this Guernsey Numbering Scheme, will facilitate the carrying out of Ofcom’s numbering functions under sections 1(2) and 56 – 63 of the UK Communications Act 2003 (the **UK Act**) and section 11 of the Law.
5. References to licensees in this Guernsey Numbering Scheme are references to licensees as defined in section 31 of the Law. Except in so far as the context otherwise requires, other words or expressions shall have the meaning assigned to them in the Law.

B. APPLICATION OF THE UK NATIONAL TELEPHONE NUMBERING PLAN

6. Ofcom is required under section 56 of the UK Act to publish a National Telephone Numbering Plan, setting out the telephone numbers available for allocation in the UK and any restrictions on how they may be adopted or used in the UK (the **UK Plan**). The UK Plan is published on Ofcom’s website and amended from time to time.
7. For the purposes of this Guernsey Numbering Scheme the UK Plan should be read as setting out the telephone numbers available for allocation in the Bailiwick and any restrictions on how they may be adopted or used in the Bailiwick subject to the following parts being excluded:

- (a) Section B3.8 of the UK Plan relating to Global Titles;
 - (b) Section B4 and Section C6 of the UK Plan relating to tariff principles and maximum prices;
 - (c) References to 'Applicable tariff principles and maximum prices' in Part A1 and Part C5 of the UK Plan; and
 - (d) The Definition of 'Unbundled Tariff Number' in the 'Definitions and interpretation' section of the UK Plan.
8. For the purposes of the Guernsey Numbering Scheme, references to communications providers within the UK Plan should be read as references to licensees and other words or expressions in the UK Plan should be construed as relating to licensees in the Bailiwick that that use numbers in the UK Plan.

C. APPLICATIONS FOR NUMBERS

9. Licensees can apply to Ofcom for an allocation or reservation of telephone numbers in the UK Plan for use in Guernsey by:
- (a) using Ofcom's online number management system or, if that system is unavailable, the application form made available on the Ofcom website from time to time;
 - (b) providing such information as is required by such system or application form; and
 - (c) providing to Ofcom, on request, any other information considered by Ofcom to be relevant to the application, and the supply of which does not place an undue burden on the Licensee.
10. Ofcom will determine, taking into account the provisions of the UK Plan, any application for telephone numbers by the end of the period of three weeks after the date of the receipt by it of the completed application form. Where Ofcom has required any additional information in relation to any application, Ofcom will determine the application by the end of the period of three weeks after the date of the receipt by it of that additional information.
11. Ofcom may deny an application for an allocation or reservation of telephone numbers in the UK Plan for use in Guernsey, including where:
- (a) the applicant is not a Licensee;
 - (b) the Licensee has not provided Ofcom with the information required by Ofcom under paragraph 9 above by any deadline set by Ofcom;
 - (c) Ofcom does not consider granting the allocation or reservation of telephone numbers will ensure the best and most efficient use of numbers including where:
 - i. Ofcom is concerned that the Licensee's intended use of the telephone numbers or the arrangements or processes it has in place will not enable

it to comply with this Guernsey Numbering Scheme or any restrictions or requirements Ofcom may intend to apply to the specific telephone numbers the Licensee has applied for (taking into account any evidence of existing non-compliance by the Licensee);

- ii. taking into account the Licensee's intended use of the telephone numbers, Ofcom does not consider it necessary for the Licensee to be allocated or reserved all or some of the telephone numbers it has applied for;
 - iii. taking into account any evidence that scams or other criminal activity are taking place on telephone numbers already allocated to the Licensee, Ofcom is concerned that the arrangements or processes the Licensee has in place are insufficient to prevent scams or other criminal activity on any new telephone numbers Ofcom may allocate or reserve for the Licensee; or
 - iv. the GCRA has provided information to Ofcom indicating that the application should be denied, including but not limited to that (1) the Licensee is not, or is no longer, a fit and proper person to whom numbers should be allocated or for whom numbers should be reserved; or (2) the GCRA has provided information to Ofcom indicating that the Licensee has repeatedly or seriously breached its licence conditions relating to numbering.
12. Where Ofcom denies an application for an allocation or reservation of telephone numbers in the UK Plan for use in Guernsey, it shall provide the Licensee with reasons for that denial which enable the Licensee to understand any steps it would need to take to address Ofcom's concerns.
13. Licensees can submit a new or amended application (in accordance with the process set out in paragraph 9 above) for an allocation or reservation of telephone numbers in the UK Plan for use in Guernsey at any time after they have addressed Ofcom's concerns and Ofcom shall determine that application in accordance with paragraph 10 above.
14. Where Ofcom grants an application for an allocation or reservation of telephone numbers in the UK Plan for use in Guernsey, it may also identify any restrictions or requirements applicable to the specific telephone numbers the Licensee has been allocated or reserved.
15. In accordance with the arrangements in Section F of the MoU, Ofcom will notify the GCRA of any application for an allocation or reservation of telephone numbers in the UK Plan for use in Guernsey, and any proposal to grant or deny such application. Ofcom will take due account of any information provided by the GCRA before making its decision.

D. WITHDRAWAL OF NUMBERS

16. Ofcom may withdraw ranges of telephone numbers in the UK Plan that have been allocated to a Licensee in the circumstances identified in the MoU, including on the recommendation of the GCRA.

17. Licensees may apply to Ofcom for the withdrawal of numbers in the UK Plan allocated to them using Ofcom's online number management system or, if that system is unavailable, the application form made available on the Ofcom website from time to time.

E. MODIFICATION OF THIS GUERNSEY NUMBERING SCHEME

18. Ofcom may consider it necessary to modify this Guernsey Numbering Scheme from time to time after consultation with the GCRA.

Combined 2G& 3G Standard licence reissued	OUR 11/12 09/2011	Effective 1/09/2011
Modified	CICRA 14/R27 07/2014	Effective 1/10/2014
Modified (introduction of 4G)	CICRA 15/12 27/03/2015	Effective 28/03/2015
Modified	T1601G 18/03/2022	18/03/2022
Modified	T1676G 12/07/2022	12/07/2022
Modified	T1657G 14/12/2023	14/12/2023
Modified	T1676G 12/7/2024	12/7/2024
Modified	1/10/2024 (States licence conditions)	1/10/2024
Modified	T1687G 25/04/2025	Effective 25/04/2025
Modified	T1687G 10/11/2025	Effective 10/11/2025
Modified	T1677G 17/07/2026	Effective 31/07/2026