



Your Ref: T1394GJ

7th September 2018

Tim Ringsdore
Director
CICRA
2/F Salisbury House
1-9 Union Street
St Helier
JE2 3RF

BY EMAIL

Dear Tim

Ensuring fair, reasonable and non-discriminatory access to backhaul for mobile sites for all mobile operators

Thank you for your letter of 23rd August 2018 which requested JT's feedback on the above-mentioned subject.

JT agree that it is important for the right mobile backhaul solutions to be available in the Bailiwicks of Jersey and Guernsey to support 5G roll out and suggest that it would be appropriate to create a 10Gb Pan CI backhaul specific product to be used in Jersey and Guernsey.

We believe that it would be appropriate for the new product to adopt Pan CI pricing with the monthly re-occurring rate being the same in both islands with the installation/connection charge set at a fixed cost based rate. Where no network currently exists and a network extension/build is required to service the mobile site then this should be priced on a standard cost based price per square metre rate for dig, duct, equipment, etc.

We believe that the first step would be for the incumbent fixed network providers (Sure and JT) to enter into discussions to specify a Pan CI mobile backhaul product for further discussion with Airtel and CICRA.

I await to hear from you as to how you wish us to pursue this.

Yours sincerely

A handwritten signature in black ink, appearing to read 'C. Gunasekara'.